

Research



Perry Nisen joins Sanford-Burnham Medical Research Institute, a place he is already somewhat familiar with.
Page 3

Marketing



Bey-Ling Sha, of San Diego State University, says SeaWorld was wise to take concrete measures to address criticisms of its practices.
Page 8

The Lists:

Largest Manufacturers
Page 16

Business Associations
Page 32

PORT OF COMMERCE?

PROPERTY: Businesses Ready to Defend Turf as Port Shapes Its Big Picture

By BRAD GRAVES

A view of the Port of San Diego from 10,000 feet shows a diverse place, with small businesses, heavy industry, hotels and restaurants, U.S. Navy installations, parks, wetlands, marinas, cargo terminals and more.

Port officials are taking a fresh look at this territory as they begin to assemble a 50-year integrated master plan for the district.

Several business groups have already responded to this effort. Their common refrain: Don't forget business.

Port commissioners OK'd the opening statements to their plan Aug. 19.

Early versions of the document put an emphasis on environmental issues, public space and "all the fun stuff," said **Sharon Cloward**, president of the San Diego Port

Port page 42



Melissa Jacobs
Sharon Cloward, president of the San Diego Port Tenants Association, is one of many constituents involved in the Port's future plans.

Co. Plays a Part in New Plane Production

AVIATION: Edge-Tech Supplies Molds and Parts

By BRAD GRAVES

Edge-Tech Design and Manufacturing has a seat on **Icon Aircraft Inc.**'s sporty little A5 aircraft — and it hopes to see revenue take off if aircraft sales do.

The five-person business from Rancho Bernardo helped Icon make molds — or tools — for plastic interior parts and carbon-fiber parts for the aircraft's structure. Mold making and part design are specialties for **David Corey**, owner and president of Edge-Tech. Corey's business also served

Edge page 40



Photo courtesy of Edge-Tech Design and Manufacturing
Edge-Tech's parts are used in Icon's sporty little amphibious plane that has two seats and folding wings. It can be towed on a trailer behind a pickup truck like a boat.

Biotech Property Deals Will Soon Surpass 2013

REAL ESTATE: Life Sciences Activity, IPOs Create Demand

By LOU HIRSH

A potent blend of initial public offerings, merger and acquisition activity and steady venture capital funding have made life-science properties the hot commodity in San Diego real estate leasing so far in 2014.

The commercial brokerage company **Cushman & Wakefield Inc.** points to biotech-related lease deals that totaled 678,000 square feet in the first half, including renewals and relocations. That nearly matches the 725,000 square

Life page 41

Triton Put Through Paces By Northrop

DEFENSE: Navy to Buy 68 of the Rugged Aircraft

By BRAD GRAVES

As the people of Rancho Bernardo went about their business Aug. 19, an operator in one of **Northrop Grumman Corp.**'s secure office buildings there took control of a U.S. Navy Triton — a large unmanned aircraft — during the middle of its flight over the western United States.

That unnoticed event was a perfectly normal occurrence.

Crews can fly the jet from anywhere in the world, said **Michael Mackey**, program manager for the Triton program, who noted that the

Triton page 41

Looking to Grow, Co. Returns to S.D. Roots

FOOD: Kashi Given Some Independence From Kellogg

By MIKE ALLEN

Kashi, the San Diego homegrown natural cereal business that had its local office closed last year by owner **Kellogg Co.** and moved to Michigan, is returning to its roots.

The move was announced last month by Kellogg Chairman and CEO **John Bryant**, who said the consolidation hasn't worked out.

"Kashi hasn't performed as well as we would have liked over the past few years," Bryant said in a conference call with stock analysts. "And while much of the recent decline is due to lower distribution, we need to address the brand's positioning and our ability

Kashi page 40



America's Best
DONOVAN'S
STEAK & CHOP HOUSE

Donovan's sets the standard of fine dining excellence.

LA JOLLA

4340 La Jolla Village Drive

SAN DIEGO GASLAMP

570 K Street

PHOENIX

3101 E. Camelback Road

donovanssteakhouse.com ♦ Reservations: 877-698-6666 ♦ Private Events: 877-266-6336

25th Anniversary Is a Celebration of Community, Giving



KUDOS/GIVING
Stephanie R. Glidden

Jackson Design & Remodeling decided to come up with a unique way to celebrate 25 years in business in San Diego. The employees decided to give back to the community in 25 charitable ways.

And, with over a dozen acts already completed, they are well on their way.

The staff has already knocked out a blood drive at the **San Diego Blood Bank** — after hearing that it was experiencing the most severe shortage of donations in six years — a beach cleanup to benefit the local chapter of the **Surfrider Foundation** and donated prom dresses to financially challenged teens through **The Princess Project San Diego** organization. Through mid-September additional beneficiaries will be the **Ronald McDonald House**, **Moore's Cancer Center**, **Make a Wish Foundation**, and the **Girl Scouts San Diego**. Kudos to JDR for toasting the city of San Diego during the 25th milestone celebration.

The **San Diego Humane Society** and the **Society for the Prevention of Cruelty to Animals** is the proud recipient of \$40,000 in grants from the **Ellen Browning Scripps Foundation** to benefit homeless animals in San Diego County. The San Diego Humane Society's Escondido campus is to receive \$20,000 for installation of air conditioning in the animal intake area. The remaining \$20,000



Two children who attend the **Giggles and Smiles Child Care Center** in Santee participate in planting a much needed garden. The project was sponsored by Jackson Design & Remodeling.

will be used for outsourcing specialized veterinary services for animals in need of extra care. The San Diego Humane Society and the SPCA acknowledges **Doug Dawson** and all the trustees of the **Ellen Browning Scripps Foundation** for their generous donation.

"Many shelters across the county are working with limited resources," said Dr. **Gary Weitzman**, president and CEO of the San Diego Humane Society and SPCA. "We are fortunate to be equipped to treat complicated medical conditions, and this donation will allow us to do even more for animals in need of specialized treatments. ... we're sincerely grateful for our longstanding partnership with the **Ellen Browning Scripps Foundation**."

The **San Diego Foundation** announced it granted \$47 million to non-profit organizations in fiscal year 2014. Since its inception, the foundation has granted \$880 million to serve and improve the region. Five new members of the board of governors were introduced as well: **Hal Dunning**, principal, COO and CFO at **Barney & Barney**; **Elisabeth Eisner Forbes**, an attorney in private practice; **Ileana Ovalle Engel**, state director of government affairs for **Coj California**; **Donna Marie Robinson**, retired vice president/client manager for **Bank of America** and **Yolanda S. Walther-Meade**, a media, marketing, public relations and community outreach executive. This year, 140 new funds were opened, including 55 endowments,



Photo courtesy of ARF Dog Training
Sofie Rose, rescue dog from the **San Diego Humane Society**.

with contributions and partial investment gains of \$48.5 million. In July, the foundation established its 1,000th endowment fund, a significant donor in San Diego. The San Diego Foundation assets currently are \$660 million.

Junior Achievement of San Diego recently inducted three new members to its Business Hall of Fame: **Linden Blue**, co-owner and vice chairman of **General Atomics**; **Ronne Froman**, Rear Adm. (ret.), and **Michael Murphy**, president & CEO of **Sharp HealthCare**. Proceeds from the event will support Junior Achievement's programs that provide kindergarten through 12th grade students the skills needed to succeed in the global economy.

Send Kudos/Giving items to Stephanie R. Glidden at sglidden@sdbj.com.

INDEX

These indexes list the people, businesses, associations, organizations, etc., that are named in this week's issue. The numbers refer to the page on which the name is found.

PEOPLE	John Bryant 1	Malin Burnham 39	Matthew Carlson 39	Constance Carroll 3	Tanya Castaneda 31	Theodore Chan 3, 47	Kris Charles 40	Sharon Cloward 1	Jen Coleman 14	David Corey 1	Brant Aberg 39	Bryce Aberg 39	Jim Atchison 8	Martha Barnette 3	Mark Baum 6	Greg Bisconti 41	Linden Blue 46	John Bonanno 41	Chris High 39	Eric Iantorno 14	Mike Justice 40	Duncan Dodd 39	Hal Dunning 46	Ryan Egl 13	Derek Eisele 17	Daniel Foley 39	Elisabeth Eisner Forbes 46	Melissa Foster 39	Elle France 12	Mark Friedman 39	Ronne Froman 39	Jared Goodman 8	Cindy Gompfer Graves 42	Kipp Gstettenbauer 13	Bryan Hawkins 3	Chris High 39	Eric Iantorno 14	Mike Justice 40	Ryan King 17	Paul Lafrenz 39	Alan Lane 17	Samuel Locklear III 42	Michael Mackey 1	Bahret Malhotra 35	Donna Marie Robinson 46	Savvas Marinou 39	Carlotta Mast 40	Kevin McCook 13	Ted Monzingo 17	Ann Moore 42	John Moores 39	Michael Murphy 46	Perry Nisen 3	Lesley Nishihira 42	Eric Northbrook 39	Christopher Pascale 39	Derry Pence 42	Mary Purviance 17	David Pyke 39	Kayla Race 42	Robert Rauch 35	John Reed 3	Rick Reeder 39	John Reilly 8	Mark Riedy 39	David Scafani 35	John Scatizzi 12	Grant Schoneman 41	Bey-Ling Sha 8	Joe Simmons 17	Alex Spanos 3	Aric Starck 39	Brad Tecca 39	Yuri Sudhakar 47	Gayle Tauber 40	Phil Tauber 40	Brad Tecca 39	Ben Umber 3	Robert Underdahl 14	Glanthony Ungab 47	Kristina Vuori 47	Yolanda S. Walther-Meade 46	Bernard Weinstein 31	Gary Weitzman 46	Jack White 13	Nick Woodman 14	Kai Worrell 47																																																				
ORGANIZATIONS	CBRE Group Inc. 13, 39	Chelsea Investment Corp. 17	Chipotle Mexican Grill 13	Cirque du Soleil 42	Colliers International 39	CoStar Group 39	Covey Cardiff Properties LLC 39	Cox California 46	Cushman & Wakefield Inc. 1, 13, 39	Cvent Inc. 35	Dallas Cowboys 3	DepositAccounts.com 17	Dole Fresh Fruit Co. 31	Edge-Tech Design and Manufacturing 1	El Cordova Hotel 35	Ellen Browning Scripps Foundation 46	Environmental Health Coalition 42	Findley Reports 17	Forbes 3	General Atomics 46	General Atomics Aeronautical Systems Inc. 40	General Dynamics NASSCO 31, 42	General Motors 8	Geneva Healthcare Inc. 3	Girl Scouts San Diego 46	GlaxoSmithKline 3	GLD Housing Inc. 13	GoPro Inc. 14	GoPro Inc. 14, 39	Gotham Management 35	Halogen 35	HCP Inc. 41	Hilton 35	Hines 39	Icon Aircraft Inc. 1	ID Studios 39	Illuminia Inc. 41	Imprimis Pharmaceuticals Inc. 6	Independent Community Bankers of America 17	Indiego.com 3	Instant Chemistry 4	Iron Fist Brewing Co. 13	Jackson Design & Remodeling 46	JLL 41	JMI Equity 35	Junior Achievement of San Diego 46	Kashi 1	Keller Williams Realty-Carlsbad 14	Kellogg Co. 1	K-Tek 40	Lafayette Hotel 35	Legacy Partners 41	LinkedIn 4	Maguire Energy Institute 31	Make a Wish Foundation 46	Mariscos El Pulpo 13	Medronic Inc. 39	Moore's Cancer Center 46	Moss Adams LLP 39	National Football League 3	Nemko USA Inc. 39	NephScale.com 3	New England Patriots 3	New Hope Natural Media 40	New York Giants 3	Northgate Market 13	Northrop Grumman Corp. 1	Norton, Moore & Adams 42	Ocean Home Magazine 14	Pacific Maritime Association 31	Pacific Sotheby's International Realty 14	Pantani Inn 35	Paradise Valley Hospital 3	Paragon Real Estate Investments 39	People for the Ethical Treatment of Animals 8	PETA Foundation 8	Playfreeway.com 3	Port of San Diego Ship Repair Association 42	Professional Compounding Centers of America 16	Prooples 6	R.A. Rauch & Associates 35	Realty World 39	Receptys Inc. 41	Regent Properties 39	Renovation Realty 35	Roche Holding AG 47	Ronald McDonald House Charities of San Diego 46	Sage Metering Inc. 40	Saint Archer Brewing Co. 13	San Diego Blood Bank 46	San Diego Chargers 3	San Diego Community College District 3	San Diego Housing Commission 17	San Diego Humane Society 46	San Diego Republic 3	San Diego State University 8	Sanford-Burnham Medical Research Institute 3	San Luis Rey Downs Training Center 14	SeaWorld Entertainment Inc. 8	SeaWorld San Diego 8	ServiceNow 35	Sharp HealthCare 3, 46	Shea Properties 13	Silverage Bank 17	Simply Local 3	SingleOut Inc. 4	Society for the Prevention of Cruelty to Animals 46	South Bay Wildlife Advisory Group 42	South County Economic Development Council 42	Southern California Housing Collaborative 17	Southern Methodist University 31	SR Commercial 39	Stanford University 47	Stone Brewing Co. 3	Surfrider Foundation 46	TA Associates Realty 39	Tech Coast Angels 3, 12	The Lavin Entrepreneurship Center 3	Themed Entertainment Association 8	The Medicines Co. 41	The Pasha Group 31	The Princess Project San Diego 46	The San Diego Foundation 46	The UPS Store Inc. 40	Toyota Motor Corp. 8	24 Hour Fitness 39	UC San Diego Health System 3	University of California, San Diego 14	University of San Diego 39	University of Texas Southwestern Medical Center 47	Upper Deck Inc. 39	U.S. Bank 17	VT Halter Marine Inc. 31	Walden Family Services 46	Washington Redskins 3	Westin San Diego 31	Yeshiva University 47	YouTube 14	Zacks Investment Research 8