

FASTEST-GROWING PRIVATE COMPANIES

MEDIUM CATEGORY: Ranked by percent of verified revenue growth from 2020 - 2022

Revenue (millions):

PRESENTED BY **JPMORGAN CHASE & CO.**

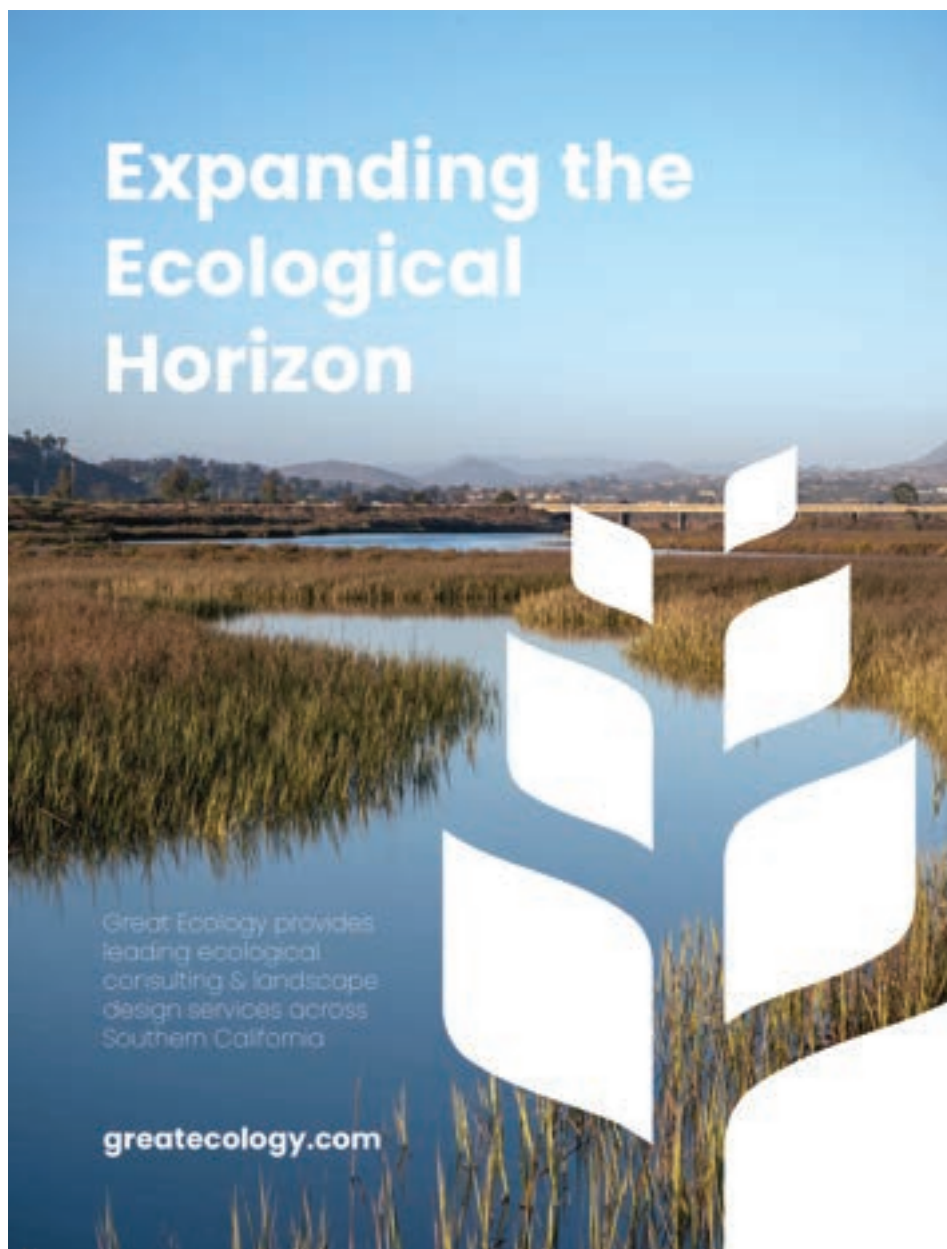
Rank	Company Address Website Phone	Percent growth in revenue from 2020 - 2022	2022 2021 2020	Local full-time employees: 2023 2022 2021	Business description	Year founded	Financial Executive	CEO	
27	Bird Rock Systems Inc. 9645 Scranton Road, Suite 160 San Diego 92121 858-777-1617 www.birdrockusa.com	59.4	\$39.3 \$29.3 \$24.6	40 30 25	IT solutions provider for Fortune 500 companies	2003	NA	Jim Matteo	
28	LEDLightExpert.com 4616 Valinda Point San Diego 92130 800-674-9420 www.ledlightexpert.com	54.5	\$21.8 \$18.9 \$14.1	7 8 6	LED Lighting retailer of warehouse lights, LED bulbs, LED parking lot lights, stadium lights	2015	Thomas Goddard	Dara Greaney	
29	AB Airbags Inc. 2734 Loker Ave. W., Suite H Carlsbad 92010 760-268-1000 www.abairbags.com	51.6	\$23.8 \$19.6 \$15.7	14 13 12	Wholesale and distribution of dunnage bags	2011	Julian Astrove	Doug Pomeranz	
30	FMT Consultants 5411 Avenida Encinas, Suite 110 Carlsbad 92008 760-930-6400 www.fmtconsultants.com	51.4	\$24.6 \$18.4 \$16.3	NA NA 48	Consulting	1995	Linh Nguyen	Eric Casazza	
31	Ignite Visibility 4250 Executive Square, Suite 100 La Jolla 92037 619-752-1955 www.ignitevisibility.com	48.3	\$21.9 \$18.9 \$14.8	97 105 105	Digital marketing agency	2013	Mitch Sherwin	John Lincoln	
32	Vozzier LLC 12793 Cijon St. San Diego 92129 619-535-9595 www.comfilife.com	42.2	\$35.7 \$34.7 \$25.1	2 2 2	Product designer specializing in ergonomic seat cushions, pillows, kitchen mats and joint supports	2015	Ozlem Sengul	Ozlem Sengul	
33	Griffin Funding Inc. 2445 Fifth Ave., Suite 300 San Diego 92101 800-527-5910 www.griffinfunding.com	35	\$12.7 \$15.4 \$9.4	30 40 37	Mortgage lending	2013	Bill Lyons	Bill Lyons	
34	Black Box Safety Inc. 1899 Gillespie Way El Cajon 92020 619-499-7943 www.blackboxsafety.com	30.6	\$13.7 \$6.6 \$10.5	7 6 6	Provider of industrial supplies to government agencies	2020	Anne Burns	Jackson Dalton	
35	Jackson Design & Remodeling Inc. 4797 Mercury St. San Diego 92111 619-442-6125 jacksondesignandremodeling.com	25	\$21.1 \$19.7 \$16.9	53 53 55	Design build firm	1989	Maria Smith	Todd Jackson	
36	Grahovac Construction Company Inc. 8418 La Mesa Blvd. La Mesa 91942 619-466-6693 www.grahovacconstruction.com	24.2	\$13 \$9.3 \$10.5	20 21 21	Construction	1985	NA	Gina Grahovac Franklin	
37	ScaleMatrix 5775 Kearny Villa Road San Diego 92123 858-633-4300 www.scalematrix.com	12.6	\$16 \$15.7 \$14.2	NA NA 32	Cloud hosting, backup, disaster recovery, and VDI desktop services on demand	2011	Emily Stebing	Chris Orlando Mark Ortenzi	
38	Nth Generation Computing Inc. 17055 Camino San Bernardo San Diego 92127 858-451-2383 www.nth.com	11.7	\$68.9 \$62.8 \$61.7	NA NA 72	IT and cybersecurity	1991	NA	Jan Baldwin	
39	I.E.-Pacific Inc. 150 W. Crest St. Escondido 92025 760-294-7097 www.iepacific.com	10	\$28.2 \$37 \$25.6	28 26 28	General contractor and engineering services	1993	Diane Koester-Byron	Diane Koester-Byron	

Companies in the Medium category have gross revenue between \$10M and \$99.9M in the most recent year of reported data.

Sources: The companies and their CPA attestation letters.

Notes: To be considered for the list, companies must be privately held, based in San Diego County and have earned at least \$300,000 in revenue in

2020. The Business Journal has chosen not to show rankings from last year's list because they misrepresent the company's growth. Due to rounding off, some growth percentages appear to be incorrect.



Expanding the Ecological Horizon

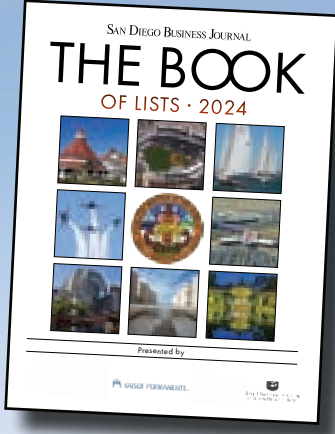
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